

Upland Hills Health
800 Compassion Way
Dodgeville, WI 53533-0800
(608) 935-2711

Type: GMS
Control: Other Not for Profit
Fiscal Year: 10/01/01 to 09/30/02

County: Iowa
Analysis Area: Southern (1)
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	28.4%	57.4%	0.49	55.2%	0.51	33.3%	0.85	30.3%	0.94
Obstetrics	32.6%	39.6%	0.82	41.3%	0.79	20.6%	1.59	27.9%	1.17
Pediatrics	. %	48.0%	.	46.0%	.	13.4%	.	. %	.
Total hospital	28.3%	55.9%	0.51	54.7%	0.52	31.9%	0.89	29.7%	0.95
Average Census (Patients)									
Adult medical-surgical	8.8	30.4	0.29	31.2	0.28	7.7	1.14	9.4	0.94
Obstetrics	2.0	3.9	0.51	4.1	0.48	0.9	2.22	1.7	1.17
Pediatrics	0.0	1.8	0.00	1.6	0.00	0.1	0.00	0.0	.
Total hospital	11.3	55.4	0.20	54.3	0.21	10.4	1.09	11.9	0.95
Average Length of Stay (Days)									
Adult medical-surgical	3.3	3.9	0.84	3.7	0.89	3.3	1.02	3.4	0.99
Obstetrics	2.5	2.4	1.06	2.0	1.25	2.2	1.13	2.4	1.07
Pediatrics	.	2.4	.	3.1	.	1.9	.	.	.
Total hospital	3.2	4.3	0.74	4.3	0.74	3.0	1.06	3.3	0.99
Surgical Operations									
Inpatient	317	1,424	0.22	1,694	0.19	218	1.45	348	0.91
Outpatient	804	3,187	0.25	3,961	0.20	963	0.84	728	1.10
Inpatient as % of all surgeries	28.3%	30.9%	0.92	30.0%	0.94	18.5%	1.53	32.3%	0.87
Outpatient Visits									
Non-emergency visits	34,085	75,046	0.45	108,040	0.32	24,411	1.40	32,324	1.05
Emergency visits	8,655	14,086	0.61	14,024	0.62	5,581	1.55	8,065	1.07
Full-time Equivalents (FTEs)									
Administrators	3.0	14.8	0.20	13.3	0.23	5.1	0.59	3.0	1.00
Nurses, licensed	50.5	160.1	0.32	172.9	0.29	40.3	1.25	49.4	1.02
Ancillary nursing personnel	14.7	54.3	0.27	44.8	0.33	13.8	1.07	15.5	0.95
All other personnel	129.8	384.2	0.34	462.2	0.28	94.8	1.37	133.8	0.97
Total FTEs	198.0	613.5	0.32	693.1	0.29	154.0	1.29	201.7	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.8	14.6	0.67	13.3	0.74	20.5	0.48	10.1	0.97
Nurses, licensed	164.5	157.9	1.04	172.8	0.95	161.4	1.02	165.6	0.99
Ancillary nursing personnel	48.0	53.6	0.90	44.8	1.07	55.4	0.87	51.9	0.93
All other personnel	423.3	378.9	1.12	462.1	0.92	380.1	1.11	448.3	0.94
Total FTEs	645.5	605.0	1.07	692.9	0.93	617.4	1.05	675.9	0.96

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	40	Health maintenance		Beds set up and staffed	31	Bassinets	7
Discharges	1,359	organization (HMO)	Yes	Discharges	11	Total births	276
Inpatient days	4,127	Preferred Provider		Inpatient days	61	Newborn days	664
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	31	965	3,209	28.4%	8.8	3.3
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	6	282	715	32.6%	2.0	2.5
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	3	41	203	18.5%	0.6	5.0
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	3	0	3.0	Radiological services personnel	6	3	8.0
Physicians and dentists	0	0	0.0	Occupational therapists	1	1	1.7
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	2	1.3
Registered nurses	24	37	45.9	Physical therapists	6	3	7.6
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	0	1.0
Licensed practical nurses	4	1	4.6	Recreational therapists	0	0	0.0
Ancillary nursing personnel	8	14	14.7	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	1	1.8
Nurse Practitioners	0	0	0.0	All other health professionals	9	5	11.4
Medical records personnel	8	4	10.8	All other personnel	49	40	71.9
Pharmacy personnel	3	7	6.1	-----			
Clinical laboratory personnel	6	4	8.5	TOTAL	129	122	198.0

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Income Statement

Gross patient revenue	\$29,483,599
Less deductions	11,895,865
Net patient revenue	17,587,734
Plus other revenue	547,583
Total revenue	18,135,317
Less expenses	16,977,661
Nonoperating gains/losses	212,825
Net Income	\$1,370,481

Assets

Cash and cash equivalents	\$1,048,747
Net Patient receivables	2,416,195
Other receivables	819,087
Land, bldgs and equip: Net	17,431,254
Other assets	11,703,898
Total Assets	\$33,419,181

Liabilities and Fund Balances

Current liabilities	\$2,781,745
Long-term debt	14,446,923
Other liabilities	0
Subtotal	17,228,668
Unrestricted fund balance	16,865,645
Total liabilities & fund balance	\$34,094,313
Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$10,888,365]	36.9%	41.7%	0.89	39.1%	0.94	41.1%	0.90	40.3%	0.92
Medical Assistance [\$1,905,541]	6.5%	9.0%	0.72	6.6%	0.97	8.2%	0.79	5.2%	1.24
Commercial [\$16,021,849]	54.3%	43.2%	1.26	48.4%	1.12	45.2%	1.20	51.6%	1.05
All other [\$667,844]	2.3%	6.1%	0.37	5.9%	0.39	5.5%	0.42	2.9%	0.79
Deductions as % of Total Gross Patient Revenue									
Medicare [\$7,079,440]	24.0%	23.7%	1.01	20.4%	1.18	20.7%	1.16	23.6%	1.02
Medical Assistance [\$1,236,463]	4.2%	6.0%	0.70	4.2%	0.99	4.6%	0.90	3.4%	1.22
Commercial [\$3,170,321]	10.8%	9.4%	1.14	10.8%	0.99	7.3%	1.48	7.8%	1.39
Charity care [\$198,800]	0.7%	1.2%	0.56	1.3%	0.51	0.7%	0.97	0.6%	1.06
All other [\$210,841]	0.7%	1.4%	0.50	1.2%	0.58	0.5%	1.33	0.8%	0.93
Total deductions [\$11,895,865]	40.3%	41.7%	0.97	38.0%	1.06	33.8%	1.19	36.2%	1.11
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.0%	5.1%	0.59	9.2%	0.33	4.2%	0.72	3.1%	0.97
Net gains/losses as % of net income	15.5%	5.3%	2.93	11.7%	1.33	3.5%	4.37	46.4%	0.33
Expenses as % of Total Expenses									
Salary/fringe benefit[\$9,031,789]	53.2%	47.8%	1.11	50.0%	1.06	51.3%	1.04	53.4%	1.00
Supplies and services[\$5,837,212]	34.4%	40.5%	0.85	39.1%	0.88	35.9%	0.96	35.5%	0.97
Capital component [\$1,732,760]	10.2%	8.7%	1.17	8.2%	1.25	9.2%	1.11	9.0%	1.14
Bad debt [\$375,900]	2.2%	3.0%	0.74	2.7%	0.82	3.6%	0.61	2.1%	1.04
Fiscal Statistics									
Operating margin	6.4%	6.1%	1.05	5.4%	1.18	7.1%	0.90	5.7%	1.11
Total hospital profit margin	7.5%	6.4%	1.17	6.1%	1.23	7.4%	1.02	10.2%	0.73
Return on equity	8.1%	10.0%	0.81	11.5%	0.71	9.9%	0.82	11.1%	0.73
Current ratio	1.8	2.5	0.72	2.3	0.79	3.8	0.47	2.7	0.69
Days in net patient accounts receivable	50.1	57.8	0.87	62.7	0.80	62.9	0.80	.	.
Average payment period	64.3	52.6	1.22	52.0	1.24	51.0	1.26	46.0	1.40
Equity financing	50.5%	56.2%	0.90	48.3%	1.05	55.6%	0.91	50.0%	1.01
Long-term debt to equity ratio	0.9	0.5	1.80	0.8	1.12	0.6	1.50	0.9	0.93
Times interest earned	4.6	5.0	0.92	4.6	1.00	5.0	0.92	7.6	0.61
Total asset turnover	0.5	0.9	0.62	0.9	0.60	0.7	0.73	0.5	1.05
Average age of plant: years	9.9	9.5	1.04	10.3	0.96	9.1	1.08	11.0	0.90
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	6.0%	.
Output gross rev (% of total gross pt. rev)	63.3%	44.1%	1.44	43.8%	1.45	61.8%	1.03	60.2%	1.05
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,939	\$7,870	0.63	\$8,404	0.59	\$4,633	1.07	\$4,532	1.09
Inpatient net revenue per day	\$1,542	\$1,834	0.84	\$1,902	0.81	\$1,631	0.95	\$1,394	1.11
Outpatient net rev per visit	\$263	\$343	0.77	\$247	1.07	\$306	0.86	\$249	1.06